

# I Semester B.Com. Degree CBCSS (OBE) Reg./Sup./Imp. Examination, November 2020 (2019 Admn. Onwards) Core Course

# 1B01 COM : MANAGEMENT CONCEPTS AND PRINCIPLES

Time : 3 Hours

Max. Marks: 40

## SECTION - A

Answer any six questions in one or two sentences. Each question carries 1 mark.

1. What is meant by unity of command ?

2. State the meaning of organization in a dynamic sense.

3. What do you mean by recruitment ?

4. What is negative motivation ?

5. Explain the meaning of directing.

6. Define the term management.

7. What is functional organization ?

8. State the meaning of system approach to management.

 $(6 \times 1 = 6)$ 

#### SECTION - B

Answer any six questions in not exceeding one page. Each question carries 3 marks.

9. Enumerate the nature of organizing.

10. Explain Maslow's need hierarchy theory.

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11. Explain the fish bone diagram.

12. What are the principles of scientific management ?

13. What are the essentials of an effective control system ?

14. What are the types of ethics ?

15. Describe neo-classical approach to management.

16. What are the various styles of leadership ?

(6×3=18)

### SECTION - C

Answer any two questions in not exceeding three pages. Each question carries 8 marks.

17. State the nature of planning and briefly explain its importance in business.

18. What are the arguments for and against social responsibilities of business ?

19. Explain the following concepts in management :

a) Kaizen

b) TQM

- c) TPM
- d) MIS.

(2×8=16)