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# K20U 0169

## VI Semester B.B.A./B.B.A.(TTM)/B.B.A.(RTM) Degree (CBCSS-Reg./Supple./ Improv.) Examination, April 2020 (2014 Admission Onwards) Core Course 6B19BBA/BBA(TTM)/BBA(RTM) : EVENT MANAGEMENT

Time : 3 Hours

Max. Marks: 40

#### PART – A

Answer the 4 questions. Each question carries 1/2 marks.

- 1. The event which involves expression of talents for entertainment is
  - a) Artistic expression b) Exhibition
  - c) Competitive event d) None of these
- 2. Interaction catalysts are known as
  - a) Sponsors b) Anchors
  - c) Customer group d) None of these
- 3. Which of the following is not a revenue generating customer ?
  - a) Corporate house
  - b) Institution
  - c) Media
  - d) Advertising agency
- 4. Communicating the event and its key benefit to the market is known as
  - a) Targeting
  - b) Positioning
  - c) Segmentation
  - d) Branding

(1/2×4=2)

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#### PART – B

Answer any 4 questions. Each question carries 1 mark.

- 5. Define event marketing.
- 6. Define reach.
- 7. What is meant by venue ?
- 8. What are competitive events ?
- 9. What is summative evaluation ?
- 10. What is critical evaluation point?

## PART-C

Answer any six questions. Each question carries 3 marks.

- 11. What are the relative importances of event ?
- 12. How an event is designed ?
- 13. Who are revenue generating customers ?
- 14. What are the activities in event management ?
- 15. Explain corporate event management.
- 16. What are the functions of event organisers ?
- 17. What are the stages of event production ?
- 18. What are the uses of competitive events ?

#### PART - D

Answer any two questions. Each question carries 8 marks.

- Discuss briefly about the categories of event.
- 20. Explain briefly about basic evaluation process.
- 21. Explain briefly about 5 C's of event.

(3×6=18)

 $(1 \times 4 = 4)$ 

 $(2 \times 8 = 16)$