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# K18U 0516

Reg. No. : .....

Name : .....

II Semester B.S.W. Degree (CBCSS – Reg. /Supple./Imp.) Examination, May 2018 Complementary Course in Psychology (for B.S.W. Core) 2C10 PSY : SOCIAL PSYCHOLOGY (2014 Admn. Onwards)

Time : 3 Hours

Max. Marks : 40

# SECTION - A

Answer all questions. Each question carries 1 mark.

1. \_\_\_\_\_ is saying yes to other's request.

- 2. The desire to help others without expecting any reward is \_
- 3. \_\_\_\_\_ is the procedure for gaining compliance where the requesters begin with a small request and when it is granted escalate to higher ones.
- The negative attitude towards members of other groups solely on the basis of their membership in that group is \_\_\_\_\_\_ (4×1=4)

#### SECTION-B

Answer any 7 questions. Each question carries 2 marks.

- 5. Stereotypes
- 6. Persuasion
- 7. Distinctiveness
- 8. Micro expressions
- 9. Observational learning
- 10. Altruism

# K18U 0516

- 11. Conformity
- 12. Appearance anxiety
- 13. Pluralistic ignorance
- 14. Cohesiveness.

### SECTION - C

Answer any 4 questions. Each question carries 3 marks.

15. Why sometimes we change our attitude ?

16. How do we understand the causes behind other's lasting traits ?

- 17. Which are the factors that affect man's social behavior ?
- 18. How members of different groups perceive inequality ?
- 19. Which are the ways through which we maintain attitude ?
- 20. Components of attitude.

#### SECTION - D

Essay questions.

Answer any 2 questions. Each question carries 5 marks.

- 21. Define Social Psychology and explain the different methods used to study it.
- 22. What is pro-social behaviour? Which are the different steps to pro-social behaviour?
- 23. Which are the ways through which people learn prejudice ?
- 24. Explain the role of nonverbal communication in understanding others.

 $(2 \times 5 = 10)$ 

 $(7 \times 2 = 14)$ 

 $(4 \times 3 = 12)$