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K22U 2334

Reg. No. : .....

Name : .....

V Semester B.Sc. Degree (CBCSS – OBE – Regular/Supplementary/ Improvement) Examination, November 2022 (2019 Admission Onwards) CORE COURSE IN PSYCHOLOGY 5B10 PSY : Social Behaviour

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LIBRARY

Time : 3 Hours

Max. Marks: 40

 $(6 \times 1 = 6)$ 

## SECTION - A

Answer the following. Each question carries 1 mark.

1. What do you mean by the term heuristics ?

2. What is benevolent sexism ?

3. Define Prosocial behaviour.

4. Define attribution.

5. What is attraction ?

6. What is patriarchy ?

#### SECTION - B

Answer six of the following. Each question carries 2 marks.

(6×2=12)

7. What is altruism ?

8. What is meant by directive leadership ?

9. What is the difference between assertion and aggression ?

10. What is the role of schema in social perception ?

11. What are the different types of sexism ?

12. What is attitude ?

13. What are the external determinants of attraction ?

14. What is the difference between a manager and a leader ?

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#### SECTION - C

Answer four of the following. Each guestion carries 3 marks. (4×3=12)

15. Is prejudice different from discrimination ? Explain with appropriate examples.

- 16. Explain social cognition and its importance.
- 17. Explain the major reasons behind attitude changes.
- 18. Explain group influence and the factors involved in it.

19. Are gestures and postures important in communication ? Explain.

20. Explain the classical experiment on conformity.

#### SECTION - D

Answer two of the following. Each question carries 5 marks.

 $(2 \times 5 = 10)$ 

- 21. Is impression formation and its management really powerful in how people interact with a person ? Explain its importance.
- 22. Differentiate between compliance and obedience.
- 23. Explain Heider's P-O-X theory.
- 24. What is aggression ? What are the different factors influencing it ?