



K16P 0110

Reg. No. :

Name :

III Semester M.S.W. Degree (Reg./Supple.) Examination, December 2015
MSW 3E03 : COUNSELING SKILLS & TECHNIQUES
(2014 Admn.)

Time : 3 Hours

Maximum Marks : 40

PART – I

Answer **any four** questions. **Each** question carries **two** marks.

1. Johary Window
2. Research in counselling
3. SWOT analysis
4. Group counselling
5. Referral service
6. Bereavement.

(4x2 = 8)

PART – II

Answer **any four** questions in less than **200** words. **Each** question carries **four** marks.

7. Briefly explain Behaviour Therapy. What are the techniques of Behaviour therapy ?
8. What is crisis management ? Explain the role of crisis counselling with a suitable example.
9. Explain tools and techniques used in counselling process.
10. Describe the various stages of death and Dying.
11. Discuss the factors influencing counselor-counselee relationship.

P.T.O.



12. Differentiate between counseling and guidance.

13. Discuss the need of counselling in de-addiction centres.

(4×4 = 16)

PART – III

Answer **any two** questions in less than **800** words. **Each** question carries **eight** marks.

14. Analyse the relevance of counselling in combatting HIV/AIDS issue.

15. Define counselling and explain its goals, principles, scope and process.

16. Discuss the role and scope of counselling in addressing the issues in industrial selling.

(2×8 = 16)