DON BOSCO ARTS & SCIENCE COLLEGE ANGADIKADAVU

(Affiliated to Kannur University Approved by Government of Kerala) ANGADIKADAVU P.O., IRITTY, KANNUR – 670706



COURSE PLAN

B.Com Computer Applications (2021 – 24)

SEMESTER - III

ACADEMIC YEAR 2021-24

	III Semester B.Com Computer Applications (2021 - 24)						
SL. No.	Name of Subjects with Code	Name of the Teacher	Duty Hours per week				
1.	3B03COM Advanced Accounting	Soniya Jacob	6				
2.	3B04COM Introduction to Computer & Network	Vineetha Mathew	5				
3.	3C03COM Business Economics	Centil Abraham K.	5				
4.	3A12COM Entrepreneurship Development	Preena K. V.	5				
5.	3C02COM Business Regulatory Frame Work	Sapna John	4				
	Name of Class In-charge	Soniya Jacob					

TIME TABLE

Day	09.50 Am - 10.45 Am	10.45 Am -11.40 Am	11.55 Am -12.50 Pm	01.40 Pm - 02.35 Pm	02.35 Pm - 03.30 Pm
1	3B03COM Advanced Accounting	3A12COM Entrepreneurship Development	3C03COM Business Economics	3B03COM Advanced Accounting	3B04COM Introduction to Computer & Network
2	3B03COM Advanced Accounting	3C02COM Business Regulatory Frame Work	3B04COM Introduction to Computer & Network	3C03COM Business Economics	3A12COM Entrepreneurshi p Development
3	3B04COM Introduction to Computer & Network	3B03COM Advanced Accounting	3C03COM Business Economics	3A12COM Entrepreneurship Development	3C02COM Business Regulatory Frame Work
4	3C03COM Business Economics	3B04COM Introduction to Computer & Network	3B03COM Advanced Accounting	3C02COM Business Regulatory Frame Work	3A12COM Entrepreneurshi p Development
5	3B04COM Introduction to Computer & Network	3B03COM Advanced Accounting	3C02COM Business Regulatory Frame Work	3A12COM Entrepreneurship Development	3C03COM Business Economics

Subject Code:	3B03 COM			
Subject Name:	ADVANCED ACCOUNTING			
No. of Credits:	4			
No. of Contact Hours:	108			
Hours per Week:	6			
Name of the Teacher:	Soniya Jacob			

Unit 1: Introduction to Accounting : Meaning and objectives of Accounting -Journal - Ledger Trial Balance - Final Accounts of Sole Trading Concern -Manufacturing Account - preparation of Trading and Profit and Loss Accounts preparation of Balance Sheet - Adjusting and Closing Entries (25 Hours)

Unit II: Royalty accounts : Meaning - minimum rent - short workings - recoupment of short workings - accounting procedures in the books of the parties- (sub lease not required) (18 Hours)

Unit III: Accounts of Special Transactions : Consignment Accounts - concepts - accounting treatment -cost price and invoice price - unsold stock - loss of goods - Hire purchase Accounting - meaning and objectives - ledger accounts in the books of Hire vendor and Hire Purchaser - Full Cash Price , Actual Cash Price and Interest Suspense Methods ((HP trading account not required) - interest calculations - ascertainment of Cash Price - repossession - Instalment System (meaning only) - differences between Hire Purchase and Instalment Systems. (25 hours)

Unit IV: Inland Branch Accounts: Accounts of dependent and independent branches - Debtors syste. Stock and Debtors System (at cost price and invoice price) - Incorporation of branch Trial Balance in the books of H.O. - Preparation of consolidated accounts. (20 Hours)

Unit V: Accounts from Incomplete Records: Single Entry meaning – features - difference between single entry and double entry system - Methods of profit determination - Capital comparison method - Conversion method. (20 Hours)

References :

- 1. Advanced Accounting M.C.Shukla & T.S.Grewal
- 2. Advanced Accounting : R.L.Guptha
- 3. Advanced Accounting S.N.Maheshwari
- 4. Advanced Accounting B.S.Raman
- 5. Advanced Accounting : Ashok Sehgal & Deepak Sehgal
- 6. Advanced Accounting S KR Paul
- 7. Advanced Accounts Volumell : Shukla : M.C. , T.S.Grewal and S.C.Guptha
- (S.Chand & Co . , New Delhi)

8. Advanced Accountancy , Volume II Guptha R.L. and M.Radhaswami (Sulthan Chand & Co New Delhi)

9. Financial Accounting : B.K. Banerjee (PHI Pvt.Ltd. New Delhi)

No of Weeks	Dates	Session	Торіс
		1	Accounting - introduction, meaning and objectives
	04-07-2022	2	Journal – theory, format, rules
1	То	3	Problem on journal
I	08-07-2022	4	Ledger- theory
	08-07-2022	5	Problem on Ledger
		6	Trial Balance
		7	Problem on Ledger
	11-07-2022	8	Final Accounts of Sole Trading Concern
2	То	9	Problem on Sole Trading Concern
2	15-07-2022	10	Problem on Sole Trading Concern
	13-07-2022	11	Manufacturing Account
		12	Problem on Manufacturing Account
		13	Problem on Manufacturing Account
	18-07-2022	14	Preparation of Trading and Profit and Loss Accounts
3	To To	15	Problem on Trading and Profit and Loss Accounts
5	22-07-2022	16	Problem on Trading and Profit and Loss Accounts
		17	Preparation of Balance Sheet
		18	Problem on Final accounts
	25-07-2022 To	19	Problem on Final accounts
		20	Adjusting and Closing Entries
4		21	Problems on final accounts
-	29-07-2022	22	Problems on final accounts
	29-07-2022	28 July	Karkidaka Vav
		23	Problems on final accounts
	01-08-2022 To 05-08-2022	24	Problems on final accounts
		25	Problems on final accounts
5		26	Royalty accounts : meaning - minimum rent - short workings - recoupment of short workings
		27	accounting procedures in the books of lessor
		28	Problems on royalty under first method
		29	Problems on royalty under first method
		08 August	Muharam
	08-08-2022	30	Problems on royalty under Second method
6	То	31	Class Test
	12-08-2022	32	Problems on royalty under Second method
		33	Problems on royalty when minimum rent varies

		34	Problems on royalty when minimum rent varies
		15 August	Independence Day
	15-08-2022	35	Accounting procedures in the books of lessee
		36	Problems on royalty when there is strike
7	То	37	Problems on royalty when there is strike
	19-08-2022	38	Problems on royalty when there is strike
		18 August	Sree Krishna Jayanthi
		39	Extra Problems on royalty
		40	I Internal Examination
	22-08-2022	41	I Internal Examination
8	То	42	I Internal Examination
	26-08-2022	43	I Internal Examination
		44	I Internal Examination
		45	Consignment Accounts - concepts - introduction,
			features, terms
	29-08-2022	46	Accounting treatment
9	То	47	Journal entries in the books of consignor
,	02-09-2022	48	Cost price and invoice price
		49	Problems on Cost price method
		50	Class test
		51	Problems on Cost price method
	05-09-2022 To	05 September	ONAM VACATION
10		06 September	ONAM VACATION
10	09-09-2022	07 September	ONAM VACATION
		08 September	ONAM VACATION
		09 September	
		52	Journal entries in the books of consignor
		53	Invoice price method
	12-09-2022	54	Problems on Invoice price method
11	То	55	Problems on Invoice price method
	16-09-2022	56	Unsold stock – valuation
		57	Problems on valuation of Unsold stock
		58	Loss of goods – normal and abnormal - treatment
		59	Problems on loss
	19-09-2022	60	Problems on consignment when loss occurs and goods
10			remains unsold
12		21 September	Sree Narayana Guru Samadhi
	23-09-2022	61	Hire purchase Accounting - meaning and objectives
		62	Ledger accounts in the books of Hire vendor and Hire Purchaser

Image: 10 - 10 - 2022 1364 Full Cash Price - Problems 65 Actual Cash Price1326-09-2022 To 30-09-202267 Interest Suspense Methods1470 03-10-202268 Problems on Interest Suspense Methods1470 03-10-202270 Ascertainment of Cash Price 11 Instalment Systems1470 07-10-202272 Class Test 04 October1570 731nland Branch Accounts : meaning concept theory 07-10-20221677 To 7078 Stock and Debtors System - theory , format 76 Problems under Debtors System - theory , format16To To To 17-10-202281 84 8417-10-202285 87 Problem on Invoice price method 83 Problem on Invoice price method16To To To 121 10 202285 87 Problem on Incorporation16To <br< th=""><th></th><th></th><th>63</th><th>Problems</th></br<>			63	Problems
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87 Problem on Incorporation			86	
	16		87	-
88 Preparation of consolidated accounts		21-10-2022	88	Preparation of consolidated accounts
89 Problem on Preparation of consolidated accounts			89	
90 Problem on Preparation of consolidated accounts			90	
24 October Deepavali			24 October	Deepavali
24-10-2022 91 II Internal Examination		24-10-2022	91	
17To92II Internal Examination	17	То	92	II Internal Examination
28-10-2022 93 II Internal Examination		28-10-2022	93	II Internal Examination
94 II Internal Examination			94	II Internal Examination
95 Problem on Preparation of consolidated accounts		21.0.2022	95	Problem on Preparation of consolidated accounts
18 31-0-2022 96 Class Test	18			
To 97 Single Entry meaning – features - difference between	18		96	Class Test

	04-11-2022		single entry and double entry system
	01112022	98	Computation of missing figures
		99	Problem on missing figures
		100	Problem on missing figures
		101	Methods of profit determination
		102	Problem on profit determination
		103	Problem on profit determination
	07 11 2022	104	Problem on Capital comparison method
19	07-11-2022	105	Conversion method
	То	106	Problem on Conversion method
	11-11-2022	107	Class Test
		108	Revision
	14-11-2022 To 18-11-2022		III Semester University Examination
			III Semester University Examination
20			III Semester University Examination
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			III Semester University Examination
	21-11-2022		III Semester University Examination
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21	21 11 2022 То		
41	25-12-2022		
	23-12-2022		

Subject Code:	3B04 COM
Subject Name:	INTRODUCTION TO COMPUTERS AND NETWORKS
No. of Credits:	4
No. of Contact Hours:	90
Hours per Week:	5
Name of the Teacher:	VINEETHA MATHEW

COURSE OUTCOME

After studying the course, the students shall be able to;

CO 1: Understand about computer, peripherals, software and operating system

CO 2: Understand the importance of IT in the modern world and recent development in IT

CO 3: Develop WebPages for business

SYLLABUS

Unit I:

Introduction to Computer – meaning- definition -types of computers- components Hardware and Software: Input, Processing, Storage, Output and Communication Hardware–Software: System Software and Application Software – Memory, types -Operating System: WINDOWS, UNIX and LINUX, Versions - Free Software Movement. [10 Hours]

Unit II:

Network and Communications - Computer Networks – Types of Networks: WAN, MAN, LAN, PAN, CAN - Benefits of Networks - Network Topology –Work Group Computing & Groupware - Telecommuting & Virtual Offices - Network Security –Firewalls -Communication Medium: Wired and Wireless – Generations in Communication. [15 Hours] **Unit III:**

Internet -Working Concepts -Devices, Benefits and Drawbacks - Internet Structure, Internet Protocols: TCP/IP, FTP, HTTP, etc. - IP Address - Domain Name System (DNS) – URL -Web Browsers - WWW Consortium - Search Engines: Types - Academic Search Techniques - Internet Access Methods - Intranet and Extranet. [15 Hours]

Unit IV:

Recent Developments in IT- Virtualisation- Meaning, Types, Uses/Applications - Grid Computing- Meaning, Types, Uses - Cloud Computing- Meaning, Features, Advantages -Green Computing, Web 3.0, Internet of Things(IoT), Artificial Intelligence, Machine Learning, Big Data and Data Analytics (Brief outline only) [15 Hours]

Unit V:

Basic Web Page Development: HTML Basics- creating HTML document, Building a Web Page-Text and Image formatting-Adding links, Web Development Tools - HTML Table Structure-Basic HTML table tags-Formatting the table, Multimedia Files on a Web Page, Using a Form-Creating formatted lists, Using Frames in a Web Page- structure of HTML document- tags & attributes- Syntax of Tag- Starting and ending tag- tag without end-<Head><Body> text basics- division and paragraphs- heading- physical styles tags, action attributes- lists- <OI>, and nested list- image tag- attributes <Forms>- <input> tags- controls- text boxes- check boxes- radio buttons- option buttons submission and reset buttons. [35 Hours]

Recommended practical: HTML

1. Create websites for an automobile Company/an FMCG Company/an educational institution

2. Create an online application form for admission process / job application

References:

1. Alexis Leon & Mathews Leon: Fundamentals of Information Technology, Vikas Publishing House, New Delhi.

2. Williams &Sawyer: Using Information Technology (6th Edition), Tata McGraw Hill Company.

3. Uyless Black: Computer Networks, Protocols, Standards and Interface, Prentice Hall India Pvt. Ltd.

4. Mary Millhollon: Easy Web Design, PHI, New Delhi.

5. Nick Vandome: Creating Web Pages, DreamtechPublishers, New Delhi.

6. Mike McGrath: HTML in Easy Steps, Dreamtech Publishers, New Delhi.

No of Weeks	Dates	Session	Торіс
	04.07.0000	1	Introduction to Computer – meaning- definition -types of computers
	04-07-2022	2	Components Hardware and Software: Input, Processing
1	To 08-07-2022	3	Storage, Output
		4	Communication Hardware–
		5	Software: System Software and Application Software
2	11-07-2022	6	Memory, types

No of Weeks	Dates	Session	Торіс
	То	7	Operating System: WINDOWS, UNIX and LINUX, Versions - Free Software Movement.
	15-07-2022	8	Unit I Exam
		9	Network and Communications
		10	Computer Networks
		11	Types of Networks: WAN, MAN, LAN, PAN, CAN
	18-07-2022	12	Benefits of Networks
3	То	13	Network Topology
	22-07-2022	14	Network Topology
		15	Work Group Computing
		16	Groupware
	25-07-2022	17	Telecommuting
4	То	18	Virtual Offices
	29-07-2022	28 July	Karkidaka Vav
		19	Network Security – Firewalls -
	01 08 2022	20	Communication Medium: Wired and Wireless – Generations in Communication.
_	01-08-2022	21	Unit II Exam
5	То	22	Internet -Working Concepts -Devices
	05-08-2022	23	Benefits and Drawbacks
		24	Internet Structure
		08 August	Muharam
	08-08-2022	25	Internet Protocols: TCP/IP, FTP, HTTP, etc.
6	То	26	IP Address - Domain Name System (DNS) – URL
	12-08-2022	27	Web Browsers - WWW Consortium
		28	Search Engines: Types
		15 August	Independence Day
	15-08-2022	29	Academic Search Techniques
7	То	30	Internet Access Methods
	19-08-2022	18 August	Sree Krishna Jayanthi
		31	Unit I and II Revision
		32	I Internal Examination
	22-08-2022	33	I Internal Examination
8	То	34	I Internal Examination
	26-08-2022	35	I Internal Examination
		36	I Internal Examination
	29-08-2022	37	Intranet and Extranet
9	То	38	Unit III Exam
		39	Recent Developments in IT

No of Weeks	Dates	Session	Торіс
	02-09-2022	40	Virtualisation- Meaning, Types, Uses/Applications
		41	Grid Computing- Meaning, Types, Uses
	05 00 2022	05 September	ONAM VACATION
	05-09-2022	06 September	ONAM VACATION
10	To	07 September	ONAM VACATION
	09-09-2022	08 September	ONAM VACATION
		09 September	ONAM VACATION
		42	Cloud Computing- Meaning, Features, Advantages
	12-09-2022	43	Green Computing, Web 3.0
11	То	44	Internet of Things(IoT)
	16-09-2022	45	Artificial Intelligence
		46	Machine Learning
		47	Big Data and Data Analytics
		48	Unit IV Exam
	19-09-2022	21 September	Sree Narayana Guru Samadhi
12	To 23-09-2022	10	Basic Web Page Development: HTML Basics- creating
		49	HTML document
		50	Building a Web Page-Text and Image formatting-Adding links
		51	Web Development Tools - HTML Table Structure
	26-09-2022	52	Basic HTML table tags-Formatting the table, Multimedia
13	To 30-09-2022	53	Files on a Web Page, Using a Form-Creating formatted lists,
		54	Lab
		55	Lab
	03-10-2022	56	Using Frames in a Web Page- structure of HTML document- tags & attributes
14		04 October	Mahanavami
14	То	05 October	Vijayadasami
	07-10-2022	57	Syntax of Tag- Starting and ending tag- tag without end
		58	Lab
		59	<head><body> text basics</body></head>
	10-10-2022	60	Division and paragraphs- heading
15	То	61	Physical styles tags, action attributes
	14-10-2022	62	Lab
		63	Lab
16	17-10-2022	64	Lists- <oi>, and nested list</oi>
		65	Image tag- attributes

No of Weeks	Dates	Session	Торіс
	То	66	Lab
	21-10-2022	67	Lab
		68	<forms></forms>
		24 October	Deepavali
	24-10-2022	69	II Internal Examination
17	То	70	II Internal Examination
	28-10-2022	71	II Internal Examination
		72	II Internal Examination
		73	<input/> tags
	31-0-2022	74	Controls- text boxes- check boxes-
18	То	75	Radio buttons- option buttons submission and reset buttons.
	04-11-2022	76	Lab
		77	Lab Exam
	19 07-11-2022 To 11-11-2022	78	Study Leave
		79	Study Leave
19		80	Study Leave
		81	Study Leave
		82	Study Leave
		83	III Semester University Examination
	14-11-2022 To 18-11-2022	84	III Semester University Examination
20		85	III Semester University Examination
		86	III Semester University Examination
	10 11 2022	87	III Semester University Examination
		88	III Semester University Examination
		89	III Semester University Examination
	21-11-2022	90	III Semester University Examination
21	То		
	25-12-2022		

Subject Code:	3C03 COM
Subject Name:	BUSINESS ECONOMICS
No. of Credits:	04
No. of Contact Hours:	90
Hours per Week:	05
Name of the Teacher:	Centil Abraham K.

COURSE OUTCOME

After studying this course, students shall be able to;

CO 1: Understand the concept of economics and its use in business

CO 2: Understand the concept of demand, elasticity and demand forecasting

CO 3: Understand production function and law of production

CO 4: Understand the methods of determining price of a product

CO 5: Explain the methods of computing national income.

CO 6: Conceive the developmental issues of Indian economy and Kerala economy

Unit I: Managerial Economics:- Economics- meaning- definitions -Differences between micro economics and macro economics - Managerial economics-- - Definition and characteristics - Nature and Scope - characteristics- distinction between managerial economics and general economics - Relationship of managerial economics with other disciplines - role and responsibility of managerial economist. (18 Hrs)

Unit II: Demand estimation- demand- Law of demand-demand curve- exceptions of law of demand-elasticity of demand – price – income- advertisement- cross- usesmeasurementLaw of diminishing marginal utility. Supply- determinants- Law of supply - Demand forecasting – short term and long term- methods of forecasting-forecasting demand for new product. (20 Hrs)

Unit III: Production and production function- Cobb Douglas production functionlaw of production – law of diminishing returns – law of returns to scale - isoquants, isocost, optimum combination of inputs, economies and diseconomies of scale. (15 Hrs)

Unit IV: Pricing and pricing policies- objectives of pricing - factors affecting pricing policytypes of pricing- cost plus pricing – marginal cost pricing – going rate pricing – BEP pricing – product line pricing – pricing of a new product. (15 Hrs)

Unit V: National Income –concept and meaning - Computation of NI- Methods and Difficulties - Economy's income and expenditure – Measurement of GDP – components of GDP – Real versus nominal GDP –GDP deflator – monitory and fiscal policies- pros and cons –Demonetization –meaning – objects and impact. Development issues of Indian economy- Poverty, Inequality, Unemployment and

Black money–Features of Kerala economy-Kerala model of development-decentralized planning in Kerala. (22 Hrs)

Reference:

- 1. R.L. Varshney and K.L. Maheswari, Managerial Economics
- 2. Ahuja. HL; Business Economics, S. Chand & co.
- 3. D.N. Dwivedi, Managerial Economics
- 4. Dr. S. Sankaran, Managerial Economics
- 5. DM Mithani: Business Economics
- 6. Seth M L Text Book of Economic Theory
- 7. K K Dewett: Economic Theory
- 8. Dutt & Sundaram: Indian Economy
- 9. Petersen &. "Lewis: Managerial Economics
- 10. Mote V L peul. S & Gupta G S: Managerial Economics

No of Weeks	Dates	Session	Торіс
		1	Unit I: Managerial Economics
	04-07-2022	2	Economics- meaning- definitions
1	То	3	Differences between micro economics and macro economics
	08-07-2022	4	Managerial economics
		5	Definition and characteristics of managerial economics
		6	Nature and Scope of managerial economics
	11.07.2022	7	Nature and Scope of managerial economics
	11-07-2022	8	Characteristics of managerial economics
2	To 15-07-2022	9	Distinction between managerial economics and general economics
		10	Relationship of managerial economics with other disciplines
	18-07-2022	11	Relationship of managerial economics with other disciplines
2		12	Role and responsibility of managerial economist
3	To	13	Role and responsibility of managerial economist
	22-07-2022	14	Previous year question paper discussion
		15	Class Test - 01
		16	Unit II: Demand estimation
	25-07-2022	17	Demand- Law of demand
4	То	18	Demand curve- exceptions of law of demand
	29-07-2022	28 July	Karkidaka Vav
		19	Elasticity of demand

No of Weeks	Dates	Session	Торіс
		20	Price – income – advertisement – cross – uses - measurement
_	01-08-2022	21	Price – income – advertisement – cross – uses - measurement
5	To 05-08-2022	22	Price – income – advertisement – cross – uses - measurement
		23	Law of diminishing marginal utility
		24	Law of diminishing marginal utility
		08 August	Muharam
	08-08-2022	25	Supply – determinants - Law of supply
6	То	26	Supply – determinants - Law of supply
	12-08-2022	27	Demand forecasting
		28	Demand forecasting
		15 August	Independence Day
	15-08-2022	29	Previous year question paper discussion
7	То	30	Short term and long term - methods of forecasting
	19-08-2022	18 August	Sree Krishna Jayanthi
		31	Short term and long term - methods of forecasting
		32	I Internal Examination
	22-08-2022	33	I Internal Examination
8	То	34	I Internal Examination
	26-08-2022	35	I Internal Examination
		36	I Internal Examination
		37	Previous year question paper discussion
	29-08-2022	38	Forecasting demand for new product
9	То	39	Class Test - 02
	02-09-2022	40	Unit III: Production and production function
		41	Production and production function
	05-09-2022	05 September	ONAM VACATION
	То	06 September	ONAM VACATION
10	09-09-2022	07 September	ONAM VACATION
	07 07 2022	08 September	ONAM VACATION
		09 September	ONAM VACATION
		42	Cobb Douglas production function
	12-09-2022	43	Law of production
11	То	44	Law of production
	16-09-2022	45	Law of diminishing returns
		46	Law of diminishing returns

No of Weeks	Dates	Session	Торіс
		47	Law of returns to scale
	19-09-2022	48	Isoquants
12	То	21 September	Sree Narayana Guru Samadhi
	23-09-2022	49	Isocost
		50	Optimum combination of inputs
		51	Optimum combination of inputs
	26-09-2022	52	Economies and diseconomies of scale
13	То	53	Economies and diseconomies of scale
	30-09-2022	54	Previous year question paper discussion
		55	Class Test - 03
		56	Unit IV: Pricing and pricing policies
	03-10-2022	04 October	Mahanavami
14	То	05 October	Vijayadasami
	07-10-2022	57	Objectives of pricing
		58	Objectives of pricing
		59	Factors affecting pricing policy
	10-10-2022	60	Factors affecting pricing policy
15	То	61	Types of pricing
	14-10-2022	62	Cost plus pricing
		63	Marginal cost pricing
		64	Going rate pricing
	17-10-2022	65	BEP pricing
16	То	66	Product line pricing
	21-10-2022	67	Pricing of a new product
		68	Class Test - 04
		24 October	Deepavali
	24-10-2022	69	II Internal Examination
17	То	70	II Internal Examination
	28-10-2022	71	II Internal Examination
		72	II Internal Examination
		73	Unit V: National Income – concept and meaning
	31-0-2022	74	Computation of NI - Methods and Difficulties
18	То	75	Economy's income and expenditure
	04-11-2022	76	Measurement of GDP – components of GDP
		77	Real versus nominal GDP – GDP deflator – monitory
		78	and fiscal policies - pros and cons
19		78	Demonetization – meaning – objects and impact
		19	Development issues of Indian economy

No of Weeks	Dates	Session	Торіс
	07-11-2022	80	Poverty, Inequality, Unemployment and Black money
	To 11-11-2022	81	Features of Kerala economy - Kerala model of development, Decentralized planning in Kerala
	11-11-2022	82	Class Test - 05
		83	III Semester University Examination
	14-11-2022	84	III Semester University Examination
20	To	85	III Semester University Examination
20		86	III Semester University Examination
	18-11-2022	87	III Semester University Examination
		88	III Semester University Examination
		89	III Semester University Examination
	21-11-2022 To 25-12-2022	90	III Semester University Examination
21			
41			
	23-12-2022		

Subject Code:	3A12COM
Subject Name:	ENTREPRENEURSHIP DEVELOPMENT
No. of Credits:	4
No. of Contact Hours:	90
Hours per Week:	5
Name of the Teacher:	Sunitha K S

COURSE OUTCOME

After the completion of the course the learners should be able to

CO 1: Identify the characteristics of an entrepreneur

CO 2: describe the importance of entrepreneurs in the economic development of a nation

CO 3: identify the different types of entrepreneurs

CO 4: to strengthen their skill and quality as an entrepreneur

Unit I: Concept of Entrepreneurship- meaning- definition- importance Functions-Distinction between entrepreneur and a manager. Types of entrepreneurs - Student entrepreneurship-concept and importance. Role of first generation entrepreneurs. Intrapreneur- Practices to entrepreneurship development Concept of women entrepreneurship-problems of women entrepreneurs. Assistance available to women entrepreneurs (18 Hrs)

Unit II: Factors affecting Entrepreneurial Growth-motives influencing entrepreneurs. Rural entrepreneurship-role of entrepreneur in Economic development. Social entrepreneurship. Factors affecting Entrepreneurial Growth-Rural entrepreneurship-role of entrepreneur in Economic development. (18 Hrs)

Unit III: Entrepreneurial motivation Motivating factors Achievement Motivation Entrepreneurial competencies Developing competencies. Institutional efforts and role of Government in developing entrepreneurship- Entrepreneurship Development Programme (EDP) - Need- Objectives-Course content and curriculum of EDP. Phases of EDP, Stories of successful entrepreneurs. (16 Hrs)

Unit IV: Launching of new enterprise. Sources of business ideas. Setting up of new business. Micro, Small & Medium Enterprises- MSMED Act 2006 - Characteristics-Objectives Importance MSMEs as a seed bed of entrepreneurship. Entrepreneurship incubators - Problems and prospects of MSMEs- Incentives and subsidies- Taxation benefits to MSMEs. Institutional finance to entrepreneurs' .project: meaning and

features, project analysis and feasibility study. Contents of project report. Preparation of Project Report for a Micro enterprise. (20 hrs)

Unit V: Support systems for entrepreneurs and MSMEs: Industries Board- State Small Industries Development Corporations- MSME Institute-DICs- Industrial Estates-Specialized institutions-Technical Consultancy Organizations lead bank schemes.Loans and advances available for entrepreneurs, schemes of financial institutions,(latest data} startups, role of universities and colleges in developing entrepreneurship. Role of NGOs. entrepreneurial ecosystem in Kerala. (18 Hrs)

Reference:

- 1. Entrepreneurial Development : P. Saravanavel
- 2. Entrepreneurial Development :C. B Gupta and N.P Sreenivasan
- 3. A complete Guide to Successful Entrepreneurship; G.N. Pandey
- 4. Business and Society Davis Keith and Williams C. Fredarick
- 5. Entrepreneurship : R.V. Badi& N V Badi
- 6. Entrepreneurship Development : S.S. Khanka
- 7. Entrepreneurship : Robert D Hisrich and Michael P Peters
- 8. Project Evaluation and Management :Singh and Mahadev

No of Weeks	Dates	Session	Торіс
	04-07-2022	1	Concept of entrepreneurship
		2	Definition
1	То	3	Nature and importance
		4	Functions
	08-07-2022	5	Distinction between entrepreneur and a manager
	11-07-2022	6	Types of entrepreneurs
		7	Student entrepreneurship
2	То	8	Role of first generation entrepreneur
	15.07.0000	9	Intrapreneur
	15-07-2022	10	Practice to entrepreneurship
	18-07-2022	11	Concept of women entrepreneurship
3		12	Problems of women entrepreneurship
	То	13	Assistance available to women entrepreneur
		14	Unit Test

No of Weeks	Dates	Session	Торіс
	22-07-2022	15	Factors affecting Entrepreneurial growth
	25-07-2022	16	Motives influencing entrepreneurs
		17	Rural entrepreneurship
4	То	18	Role of entrepreneur in Economic development
	00.07.0000	28 July	Karkidaka Vav
	29-07-2022	19	Social entrepreneurship
	01-08-2022	20	Unit Test
		21	Entrepreneurial motivation
5	То	22	Entrepreneurial competency developing
		23	Institutional efforts and role of government in
	05-08-2022		developing entrepreneurship
		24	EDP
	08-08-2022	08 August	Muharam
	-	25	Need and objectives of EDP
6	То	26	Phases of EDP
	12-08-2022	27	Stories of successful entrepreneurs
		28	Unit Test
	15-08-2022	15 August	Independence Day
_	-	29	Launching of new enterprise
7	То	30	Sources of business ideas
	19-08-2022	18 August	Sree Krishna Jayanthi
	19-08-2022	31	Micro, Small and Medium Enterprises
	22-08-2022	32	I internal Examination
6	_	33	I internal Examination
8	То	34	I internal Examination
	26.09.2022	35	I internal Examination
	26-08-2022	36	I internal Examination
	29-08-2022	37	MSMED Act 2006 - Characteristics ,objectives and importance
9	То	38	Entrepreneurship incubators
9	10	39	Problems and prospects of MSMEs
	02-09-2022	40	Taxation benefits to MSMEs
		41	Institutional finance to entrepreneurs' project
	05-09-2022	05 September	ONAM VACATION
		06 September	ONAM VACATION
10	То	07 September	ONAM VACATION
		08 September	ONAM VACATION
	09-09-2022	09 September	ONAM VACATION
		of september	

No of Weeks	Dates	Session	Торіс
	12-09-2022	42	Project analysis and feasibility study
		43	Contents of project report
11	То	44	Preparation of project report for a Micro enterprise
	16 00 2022	45	Unit Test
	16-09-2022	46	Support systems for entrepreneurs
	19-09-2022	47	Industries board
	-	48	State small industries Development Corporations
12	То	21 September	Sree Narayana Guru Samadhi
	23-09-2022	49	MSME Institute
	23-09-2022	50	DICs
	26-09-2022	51	Industrial estates
	m	52	Specialized institutions
13	То	53	Technical consultancy Organizations lead bank schemes
	30-09-2022	54	Loans and advances available for entrepreneurs
	30-09-2022	55	Schemes of financial institutions
	03-10-2022	56	Startups
		04 October	Mahanavami
14	То	05 October	Vijayadasami
	07-10-2022	57	Role of universities and colleges in developing entrepreneurship
		58	NGOs concept ,meaning
	10-10-2022	59	Types of NGOs
		60	International NGOs
15	То	61	National NGOs
		62	Activities of NGOs
	14-10-2022	63	Social entrepreneurship
	17-10-2022	64	Innovative entrepreneur
		65	Technical Entrepreneurs
16	То	66	Scalable entrepreneurship
	21 10 2022	67	Hustler Entrepreneurs
	21-10-2022	68	Imitator entrepreneurship
	24-10-2022	24 October	Deepavali
		69	II Internal Examination
17	То	70	II Internal Examination
	00.10.0000	71	II Internal Examination
	28-10-2022	72	II Internal Examination
18	31-0-2022	73	Unit Test
		74	Seminar

No of Weeks	Dates	Session	Торіс
	То	75	Seminar
		76	Seminar
	04-11-2022	77	Seminar
	07-11-2022	78	Seminar
	07 11 2022	79	Seminar
19	То	80	Question Paper Discussion
		81	Question paper discussion
	11-11-2022	82	Question paper discussion
	14-11-2022	83	III Semester University Examination
		84	III Semester University Examination
20	То	85	III Semester University Examination
		86	III Semester University Examination
	18-11-2022	87	III Semester University Examination
		88	III Semester University Examination
	21-11-2022	89	III Semester University Examination
		90	III Semester University Examination
21	То		
	25 12 2022		
	25-12-2022		

Subject Code:	3CO2COM
Subject Name:	Business Regulatory Framework
No. of Credits:	4
No. of Contact Hours:	72
Hours per Week:	4
Name of the Teacher:	Sapna John

Unit I: Indian Contract Act – Contract –meaning- types –Essentials of valid contract –Offer – types of offers – essential elements – Revocation-- Acceptance – essentials – Communication of offer and acceptance- Consideration – Essentials – stranger to the consideration- exceptions to consideration-Capacity to contract- minor-unsound mind - persons disqualified by law. (15 Hrs)

Unit II: Free consent – meaning – Coercion – Undue influence – Misrepresentation – Fraud – Mistake (Basic concepts of these 5 elements) – Legality of object – Contracts expressly declared to be void- wagering contract-contingent contract. (12 Hrs)

Unit III: Performance of Contract – Modes of performance-Tender and its essentials-Appropriation of payments- Discharge of Contract- ways of discharging contract-Breach of Contract-Remedies of breach of contract – Quasi contract. (15 Hrs)

Unit IV: Special Contracts – Indemnity contracts – Guarantee contract – Differences – Kinds of Guarantee - Rights, duties and discharge of surety – Contract of Agency – Creation and termination of Agency. (14 Hrs)

Unit V: Bailment and Pledge – Essentials – Kinds of Bailment – Rights and duties of Bailer and Bailee –Sale of goods Act – sale and agreement to sell – Conditions and Warranties – Express and Implied – Doctrine of Caveat emptor – Unpaid seller – rights and duties (As per Transfer of Properties Act) (16 Hrs)

Books for Reference:

- 1. Mercantile Law, Chowla and Garge
- 2. Mercantile Law N D Kapoor
- 3. Business and Corporate Law L R Potti
- 4. Mercantile Law R S N Pillai and Bhagavathy

No of Weeks	Dates	Session	Торіс
1	1 04-07-2022	1	Law: Meaning and definition
	04-07-2022	2	Contract: Meaning and definition

No of Weeks	Dates	Session	Торіс
	То	3	Nature of the contract
	08-07-2022	4	Types of contracts
	11-07-2022 To 15-07-2022	5	Offer: Meaning and definition
2		6	Essentials
		7	Acceptance
		8	Essentials
3	18-07-2022 To 22-07-2022	9	Consideration
		10	Definition and essentials
5		11	Stranger to contract
		12	Contracts without consideration
	25-07-2022	13	Class Test
4	То	14	Capacity of parties-Minor
-	29-07-2022	15	Persons of unsound mind
		28 July	Karkidaka Vav
	01-08-2022 To 05-08-2022	16	Free consent
5		17	Coercion
3		18	Undue influence
		19	Fraud
	08-08-2022	08 August	Muharam
6	To 12-08-2022	20	Legality of object and consideration
U		21	Agreements opposed to public policy
		22	Void agreements
	15-08-2022 To	15 August	Independence Day
7		23	Quasi contract-Features
	19-08-2022	24	Quasi contract-Types
		18 August	Sree Krishna Jayanthi
8	22-08-2022 To 26-08-2022	25	I internal Examination
		26	I internal Examination
		27	I internal Examination
		28	I internal Examination
		29	I internal Examination
	29-08-2022 To 02-09-2022	30	Performance of contract
9		31	Discharge of contract by agreement
		32	Discharge of contract by impossibility
		33	Class Test
10	05-09-2022	05 September	ONAM VACATION
		06 September	ONAM VACATION

$ \begin{array}{ c c c c c c } \hline I1 & I2-09-2022 & 07 September & ONAM VACATION \\ \hline 09 September & ONAM VACATION \\ \hline 16-09-2022 & 34 & Breach of contract and remedies \\ \hline 36 & Suit upon quantum meruit \\ \hline 16-09-2022 & 37 & Suit for specific performance \\ \hline 19-09-2022 & 38 & Contract of indemnity \\ \hline 19-09-2022 & 38 & Contract of guarantee \\ \hline 19-09-2022 & 10 & Sree Narayana Guru Samadhi \\ \hline 23-09-2022 & 41 & Discharge of surety \\ \hline 21 September & Sree Narayana Guru Samadhi \\ \hline 23-09-2022 & 41 & Discharge of surety \\ \hline 13 & 26-09-2022 & 41 & Discharge of surety \\ \hline 13 & 26-09-2022 & 41 & Discharge of surety \\ \hline 13 & 26-09-2022 & 41 & Discharge of surety \\ \hline 14 & 03-10-2022 & 45 & Essentials of a valid lien \\ \hline 03-10-2022 & 45 & Essentials of a valid lien \\ \hline 04 & October & Mahanavami \\ \hline 05 & October & Vijayadasami \\ \hline 10-10-2022 & 46 & Pledge or pawn \\ \hline 15 & 10-10-2022 & 47 & Contract of agency - essentials \\ \hline 10-10-2022 & 50 & Rights and duties of an agent \\ \hline 17 & 10 & 2022 & 51 & Delegation of authority \\ \hline \end{array}$	
09 SeptemberONAM VACATION1112-09-2022 To 16-09-202234Breach of contract and remedies35Suit for damages36Suit upon quantum meruit16-09-202237Suit for specific performance1919-09-202238Contract of indemnity23To 23-09-202239Contract of guarantee1326-09-202241Discharge of surety1326-09-202241Discharge of surety30-09-202241Discharge of surety43Duties of bailor and bailee14To 07-10-20224510-10-202246Pledge or pawn10-10-202247Contract of agency - essentials10-10-2022To 049Rights and duties of an agent14To 07-10-20225015To 14-10-20225016Sights and duties of the principal	
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24-10-2022 55 II Internal Examination	
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58 II Internal Examination	
59 Sale of goods Act	
31-0-2022 60 Sale and agreement to sell	
18 To 61 Conditions	
04-11-2022 62 Warranties	
19 63 Doctrine of caveat emptor	

No of Weeks	Dates	Session	Торіс
	07-11-2022	64	Unpaid seller
	То	65	Class Test
	11-11-2022	66	Revision
20	14-11-2022 To 18-11-2022	67	III Semester University Examination
		68	III Semester University Examination
		69	III Semester University Examination
		70	III Semester University Examination
		71	III Semester University Examination
		72	III Semester University Examination
21	21-11-2022 To 25-12-2022	73	III Semester University Examination
		74	III Semester University Examination
	23-12-2022		